



# YOU'RE INVITED

## NEGOTIATING FOR VALUE WORKSHOP

**OCEE & FOUR DESIGN**  
LILIPUT RD  
NORTHAMPTON  
NN4 7AS

**TO REGISTER, PLEASE COMPLETE  
BOOKING FORM & RETURN TO  
KATE@COMMERCIAL-INTERIORSUK.COM**

10 | 07 | 24

TAILORED FOR ALL CUSTOMER-FACING AND COMMERCIAL ROLES. THIS FULL-DAY WORKSHOP IMPROVES HIGHER-LEVEL NEGOTIATION SKILLS, EXPLORING BOTH DISTRIBUTIVE AND INTEGRATIVE STYLES AND TACTICS.

THROUGH A BLEND OF TUTORIALS, GROUP DISCUSSIONS, EXERCISES, AND CASE STUDIES, PARTICIPANTS WILL LEARN TO MANAGE NEGOTIATIONS, ACHIEVE RESULTS, AND ADOPT WINNING MINDSETS.



## CIUK Sales Course Booking Form

Please book  tickets at £625 each +VAT (£750) Total:

### Ticket Cost Includes

- A full day workshop improving higher-level negotiation skills, exploring both distributive and integrative styles and tactics.
- Learning through a blend of tutorials, group discussions, exercises and case studies.
- Participants will enhance their skills in managing negotiations and achieving results with winning mindsets.
- Lunch will be included for all attendees, please inform us of any dietary requirements.

**Name:**

**Company:**

**Email:**

**Contact Tel:**

**Accounts email:**

**PO Number (if required):**

**Event Date:** 10th July, 9.30AM - 5PM

**Booking Closes:** 1st July

### Terms & Conditions

Spaces are £625 +VAT each for members, non members will be charged £725+VAT per space.

If you have any dietary requirements please inform [kate@commercial-interiorsuk.com](mailto:kate@commercial-interiorsuk.com) by the 1st July. If we are not notified by this date we may not be able to accommodate the requirement.

An invoice will be issued on receipt of your booking submission & payment is required prior to the event. Once the invoice has been issued, tickets are non refundable.